



Your Local Property Experts



Welcome to Andrew & Co... Why Choose Us?

Andrew & Co is an independent estate agent that takes pride in providing a professional residential sales and lettings service, within a welcoming and friendly atmosphere

Our newly-refurbished town centre offices in Ashford, New Romney, Cheriton/Folkestone and Maidstone are equipped with the latest technology, allowing our experienced staff to provide the best possible service to our vendors, landlords and prospective buyers alike.

We know that much of the stress usually associated with moving home is simply down to a lack of contact from the estate agent; that's why Andrew & Co promises to keep you informed at every step along your property move.

At Andrew & Co our objective is to provide a high standard of service in everything we do, based on traditional values of professionalism integrity and commitment.



HELLO FROM THE DIRECTORS

Andrew Neal - MNAEA, Founder, Managing Director



After 10 years working for a couple of local estate agencies, as well as 18 months working for the major property portal Zoopla, I decided I wanted to make my own mark on the property market.

So in 2009, during the down turn in the economy I decided it would be a good time to launch my own brand, with a vision to grow across Kent and eventually become a household name.

After growing the business to its full capacity in Park Street, we moved to our current premises in Ashford town centre, and with the additions of New Romney, Maidstone and Cheriton, we are now that household name and market leader I set out to achieve.

2017 saw the addition of Warner Gray in Tenterden, another market leader, and the addition of our U.S entity, Maxim Realty Orlando, which I currently run from Florida.

The company wouldn't be where it is today without the help of every one of our truly amazing staff. We continue to grow, continue to bring new ideas to help our clients, and will continue to serve you with an honest and open approach. Let our family take care of yours, we look forward to working with you.

[VIEW MY PROFILE](#)

Matthew Skipper - FNAEA, ARLA, Director



Having worked within the Estate Agency industry since 1999, I feel my overall experience of all aspects of the industry is a major benefit to Andrew & Co and our many clients. My work ethic has always been to treat all clients equally and to be on call as much as possible to hand out the best advice possible! With many contacts made during my 20 years plus in the industry my very good relationships in particular with local solicitors, trades people and financial advisors which has worked in our clients favour many times.

When not working I can be found running around after my 3 daughters, 2 of which are identical twins girls of which I can tell apart 75% of the time. I also like to exercise and am a member of a local CrossFit group and currently in training for the 2021 Brighton marathon (god knows why I thought that was a good idea to enter!)

[VIEW MY PROFILE](#)

MANAGEMENT

Carl Zehntner - Land and New Homes Director

Having worked in the property industry for nearly 20 years, I have held various managerial positions for both Independent and corporate Estate Agents, within the Kent marketplace. For the past 5 years my main focus has been in Land & New Homes sector, something that I am extremely passionate about.

I live in West Malling with my partner, son, and furry dog, Bruce. When not working and for anyone willing (or forced) to listen, I will be very happy to talk to you about Batman, Man Utd & Magic!

[VIEW MY PROFILE](#)

Harry Best - Ashford Branch Manager

Having been at the sharp end of the buying process and experiencing the way both larger corporate and smaller independent companies work, I can say first-hand the way we conduct our business is well and truly how estate agency should be done. We treat clients how we would want to be treated ourselves, looking after our clients with a personal touch from start to finish. Everybody's property move is different and being adaptable to fit in with how each client needs us to work is essential in the home moving process.

[VIEW MY PROFILE](#)

Ian Cullis - Cheriton Branch Manager

At Andrew & Co Cheriton we pride ourselves on client care. We are an approachable, driven and helpful team with exceptional local knowledge who strive to go the extra mile. We will make the buying and selling process as stress free as possible and take care of the whole process from start to finish. We feel our clients have worked hard to buy their dream home so we will work our hardest to be there for them every step of the way through which we know can be a stressful time!

[VIEW MY PROFILE](#)

Richard Long - Maidstone Branch Manager

Here at the Maidstone branch of Andrew & Co our customers benefit from a team with over 50 years' experience within the property industry and an approach that focuses on our client's needs foremost. Buying and selling a home can be an anxious time and it is our job to ensure that the process is made as smooth as possible. From the first valuation to the day of move we are always available with expert and friendly advice, our customers recognise this and why employing the services of an independent agency is key in receiving the best possible service and an informative, successful home move.

[VIEW MY PROFILE](#)

Neil Buckley - New Romney Branch Manager

We are an independent high street estate agent with customer care at the fore front of our working practice. Our aim is to make the process of buying or selling your home as easy as possible. All details of all transactions are dealt with in branch from first valuation or viewing to completed sale or key collection. Giving all our customers a personal contact through all stages to help and assist.

[VIEW MY PROFILE](#)



ASHFORD



CHERITON

MAIDSTONE

NEW ROMNEY

What our customers think...

“ I would highly recommend Andrews, a real Property sales Agent. Nothing was to much trouble for the team. Their team in the office was always there for advice. Every member of the staff that I came into contact with was courteous, helpful and thoroughly Professional. ”

- Mrs L Boyce ★★★★★

“ The team worked tirelessly to help complete a tricky sale. Nothing was too much to ask for them constantly and quickly returning calls with good knowledgeable information. I would highly recommend them to anyone who is thinking of selling or buying through this well managed and organised team. 5* service from actual people. ”

- Mr S Hymphrey ★★★★★

“ These guys are brilliant from the start to the end of selling your house. Always there to answer queries and proactive, unlike many many estate agents. I would highly recommend Andrew & Co :-) ”

- Mr L Craig ★★★★★

How we will market your property...

We take a wide range of internal and external photographs of your home, capturing the best shots to ensure we are presenting your property at its best.

We will give you advice on how best to present your home for the photography, as this helps us to ensure we appeal to the right buyers.



Photography

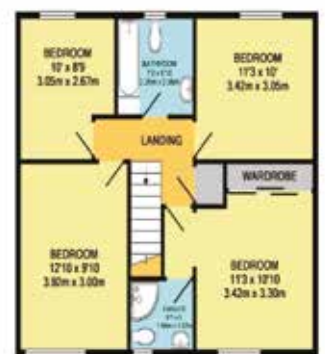
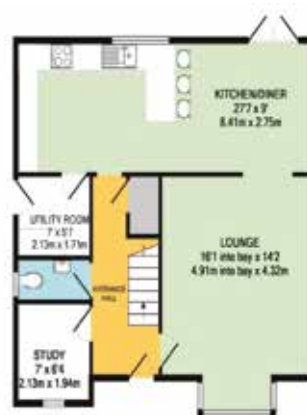
Making sure your property stands out amongst the competition is imperative.

We take pride in the photographs we take to ensure we give you the best chance of attracting the right buyer.

Floor Plans

When marketing your property for sale it is important to let buyers see the floor layout of your home along with the photographs.

This way buyers can draw their own picture of your home in their mind and start to place furniture before committing to view.



1st Floor



Accompanied Viewings

We understand that having the trust in someone else to point out all the lovely features that attracted you can sometimes be difficult.

We like to spend time getting to know you and your home to ensure that when we accompany viewings we aren't missing anything out.



For Sale Boards

What better way to show potential buyers your home is available to buy than by having your very own Andrew & Co for sale board.

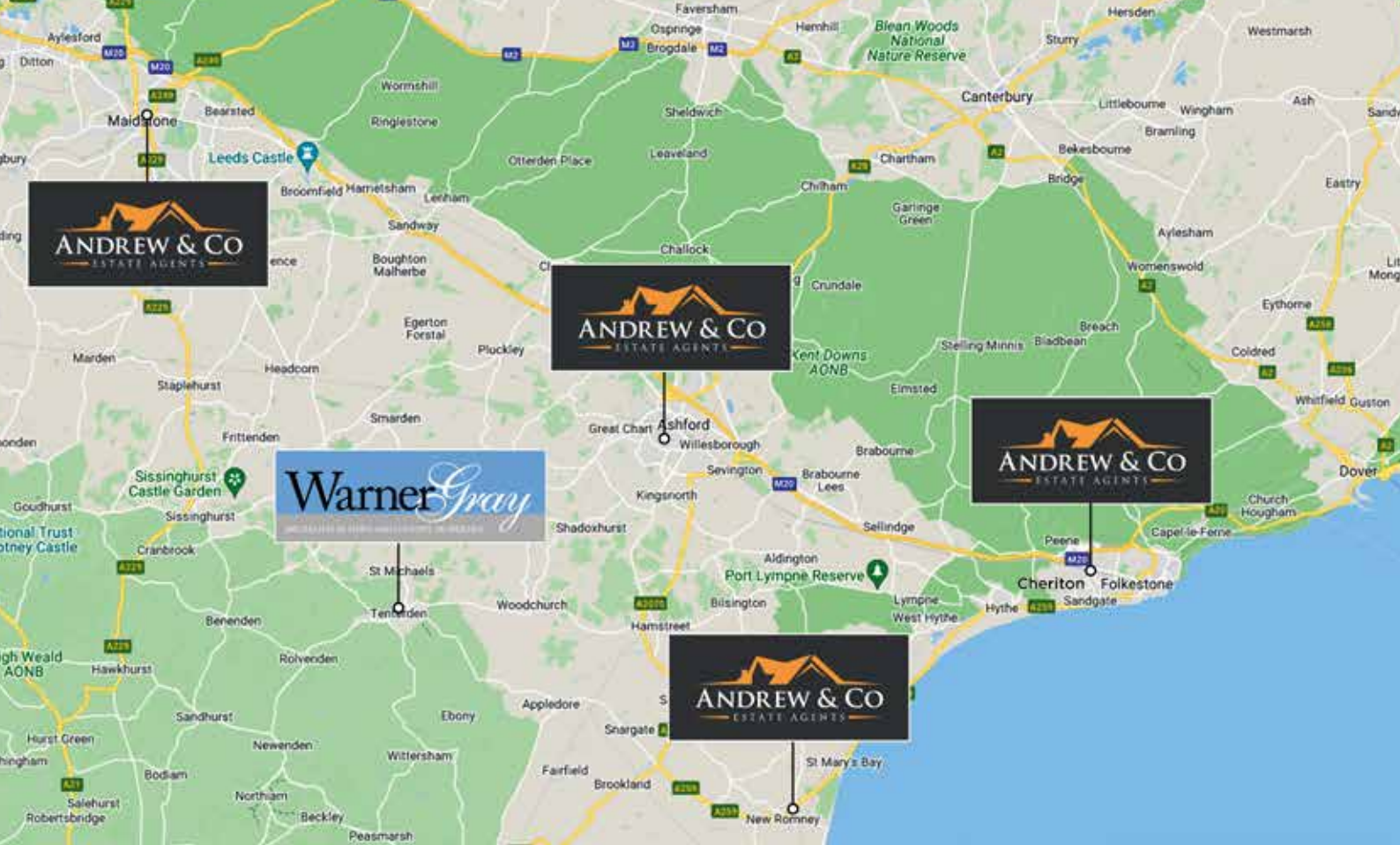
For sale boards are becoming an ever increasing source of enquiries from buyers looking to move within the local area.

Home Staging

We will give you advice on how best to show your home for photographs and viewings.

Sometimes a little re-arranging of furniture or decorating may be in order to show your home off to its best





Andrew & Co Local Branch Network

Ashford

5 Kings Parade | Ashford | Kent | TN24 8TA
01233 632383 | info@andrewandco.co.uk

Cheriton/Folkestone

30 High Street | Cheriton | Kent | CT19 4ET
01303 279955 | cheriton@andrewandco.co.uk

Maidstone

38 Royal Star Arcade | Maidstone | Kent | ME14 1JL
01622 687698 | maidstone@andrewandco.co.uk

New Romney

55 High Street | New Romney | Kent | TN28 8BY
01797 362898 | newromney@andrewandco.co.uk

Warner Gray - Tenterden

13 East Cross | Tenterden | Kent | TN30 6AD
01580 766044 | info@warnergray.co.uk

Property Brochures

We produce high quality brochures of your home with all the information buyers will want to know, printed and ready to show potential buyers in our office and when on viewing appointments.

Internet Advertising

With the internet proving one of the first places buyers visit to look for their next home, we know that having your property advertised in front of such a large audience is very important. Along with our marketing on our own website; www.andrewandco.co.uk, we will market your home on the largest property portals; Rightmove, Zoopla, & Prime Location.

We also know the importance of social media and networking, which is why we also have both Facebook and Twitter pages where we will post relevant property information along with new listings and useful information for sellers and buyers alike!



Our Branches

Register

Andrew & Co. ESTATE AGENTS

FOR SALE TO LET LETTINGS SELLING SERVICES ABOUT CONTACT

Get your Valuation

Welcome to Andrew & Co

We are an independent estate agency that takes pride in providing a professional residential sales and lettings service within a welcoming and friendly atmosphere.

Virtual Valuation In person valuation

About Andrew & Co

Andrew & Co is an independent estate agent that takes pride in providing a professional residential sales and lettings service within a welcoming and friendly atmosphere.

Why Choose Us?

About us



Premium & Featured Listings

There are many ways you can make your property stand out amongst the competition; with Rightmove we use Premium Listings and Featured Listings to appeal to as many buyers as possible by showing your home at the top of the page or with a bold advert to stand out.

rightmove 

Appealing to London Buyers

Being the stand out brands found in the London market, any buyers looking to re-locate out of the city will turn to Zoopla & Prime Location first. An invaluable tool to appeal to buyers looking to move out of the city and find value for money in property.

Zoopla.co.uk

 **PrimeLocation.com**



@AndrewAndCo3



@andrew_and_co_ea



@AndrewandCoEA



Other Services Available

Discreet Marketing

We understand that when it comes to selling your property, you may be looking for an alternative method of advertising or marketing; if this is the case we can offer you our Discreet Marketing method of sale. You may not want your property being publicly advertised in the first instance which is where a discreet option can be the most suitable. Should your circumstances change however, we can swiftly begin marketing your property fully and to the open market.

Energy Performance Certificates

It is a legal requirement for all properties in the United Kingdom being sold to have a valid Energy Performance Certificate (EPC) as part of the sale. An EPC is where an energy assessor has visited your home and graded the energy efficiency based on a set scoring system. A grade is given which is used in the marketing of your home.

Conveyancing

This is the legal side of the transaction once a buyer has been found and a price agreed. You will need a property conveyancer to finalise the transaction and deal with the legal paperwork of the sale. We can recommend a number of local firms whom we have a built a strong relationship with and who hold a strong reputation within the local area.



We are here to guide you through unlocking the value of your land or your development to its full potential. Speak to our Land & New Homes Specialists today:



Carl Zehntner

Land and New Homes Director



Having worked in the property industry for nearly 20 years, Carl has held various managerial positions for both Independent and corporate Estate Agents, within the Kent marketplace.

For the past 5 years his main focus has been in Land & New Homes sector and has a wealth of experience in site sourcing and acquisitions, sales and marketing of new homes and working closely with clients throughout the whole journey.



Visit Profile



New Home Sales

We Take Your Business Seriously

We are proud to have made a name for ourselves in the Land and New Homes market by not only understanding the needs of house builders and land owners but offering the specialist services that support growth.

We excel in delivering all the necessary elements for the successful launch of a development and the expertise and commitment to fully support the project for its duration.

We have a great deal of experience in managing the site sales operations for our clients and you can count on our staff to represent your company professionally and to uphold your best interest. We have worked with many of the UK's leading house builders and appreciate the finer details of working with premium developments.

Our business driver is always to secure the best value for our clients, rather than take a sales rate. And in addition, we understand that a cohesive approach from a sales and lettings perspective can foster both short and long term gains.

With us by your side you can achieve unrivalled exposure and enable the development to engage with an extensive catchment area.

In short we will help you take your investment to the next level.

With our help you can achieve the best possible price with the least possible fuss.



Andrew & Co Lettings

If you are considering selling or letting your home and need some advice on which is the best option for you, why not speak to our reputable Lettings team. Mark Henderson, our Lettings Partner has over 12 years experience in the industry and is ARLA qualified. We can offer you a tailored service for your needs from finding you a suitable tenant, to collecting your monthly rent to a full management service.

Mark heads up our Lettings Team with over 12 years within estate agency and most recently was a partner at a large corporate agency where he grew the lettings division to the number one branch in the country.



Mark is used to working in both corporate and independent agencies and his wealth of knowledge is invaluable to the lettings team. He is also a member of ARLA - Association of Residential Lettings Agents.

In his spare time Mark enjoys spending time with his and two young children.

He also has a keen interest in football and is an avid Newcastle United Fan.



[VIEW LETTINGS](#)



[VIEW LETTINGS](#)

OUR SERVICES AT A GLANCE

	Fully Managed	Rent Processing	Tenant Introduction
Market Appraisal	✓	✓	✓
Marketing your Property	✓	✓	✓
Negotiating tenancy terms	✓	✓	✓
Tenant referencing	✓	✓	✓
Right to rent checks	✓	✓	✓
Preparing tenancy agreements	✓	✓	✓
Collection of initial funds rent and deposit	✓	✓	✓
Inventory and check in arrangement	✓	✓	✓
Eligibility for rent on time (2.00% vat)	✓	✓	2.5% plus VAT charge on Tenant intro only (Please ask for further information)
Rent processing during tenancy	✓	✓	
Chasing any rent arrears	✓	✓	
Dedicated property management	✓		
Professional property visits	✓		
Renewing annual safety checks	✓		
Point of contact for landlord	✓		
Point of contact for your tenant	✓		
Updating utility suppliers of change of occupant	✓		
Assisting deposit release	✓		



TRUST THE AWARD WINNING ESTATE AGENT

What are ESTAS?

ESTAS is the customer review and awards platform designed for agents, conveyancers, mortgage advisors and suppliers who deliver great customer service.

Why is it great?

Property transactions are unlike any other retail purchase so it's critical reviews are submitted by clients who have gone through a full service experience.

Our strict review verification process ensures new clients can trust our reviews.

Why should you care?

Honest customer feedback helps us recognise and champion property professionals that provide exceptional service.

ESTAS gives you the stamp of approval that clients are looking for.

THE
ESTAS

SOUTH EAST (KENT)

**ESTATE AGENTS
AWARDS 2020**

GOLD WINNER

Andrew & Co Cheriton

THE
ESTAS

KENT

**ESTATE AGENTS
AWARDS 2020**

BEST IN COUNTY

Andrew & Co Cheriton

THE
ESTAS

SOUTH EAST

**BEST LOCAL
ESTATE AGENCY
GROUP**

Andrew & Co



Mortgage and Protection Advice Specialist



Visit the Website

With your mortgage being your biggest commitment its never been so important to get advice and make the right choices to suit your needs and budget for both now and the future.

We can help ensure you not only make the right decisions when moving, changing your current deal or buying for investment but also protect your home and lives in the most cost effective way.

Call Adam Tanner today

 **07834 815485**

 **info@sovereignmortgageservices.co.uk**

 **sovereignmortgageservices.co.uk**



Adam Tanner
Director

Adam has worked within Financial Services since 1999 starting within the banking industry at HSBC, moving through to a Senior Mortgage Advisor within Estate Agency with large Independent and Corporate Companies.

He set up Sovereign Mortgage Services Ltd to provide high quality advice to ensure that people get the best product and services for their needs whether they are moving or re-mortgaging.

Combine this with the right help and guidance on the best personal, mortgage or home protection for customers ensures that people have the right cover for their needs at the right price.

When not working Adam can usually be found dancing round his front room with his two daughters, spending time with loved ones and braving all weather conditions to watch his beloved football team.

Sovereign Mortgage Services LTD is an appointed representative of Sesame LTD which is authorised and regulated by the Financial Conduct Authority.

Registered Office: Nash Harvey LLP, The Granary, Hermitage Court, Hermitage Lane, Maidstone, Kent, ME16 9NT.

Registered in England. Registered number: 10472205

A fee of £250 is payable upon successful completion of your mortgage. This fee is for the advising and arranging of your mortgage. We will also be paid commission from the provider. The amount of commission we will receive will be disclosed on any personalised illustration we provide to you.

Your property may be repossessed if you do not keep up repayments on your mortgage.
The FCA does not regulate some forms of Buy to Let mortgages.

HAVE YOU EVER THOUGHT ABOUT INVESTING IN FLORIDA?

- **ALL YEAR SUNSHINE**
- **CLOSE TO DISNEY WORLD RESORTS**
- **UP TO 10% YIELD**
- **FULLY MANAGED**
- **FANTASTIC GOLF COURSES**
- **WATER FRONT HOMES**
- **RESORT HOMES**



IN
ASSOCIATION
WITH



YOURREALTORANDY.COM

ANDY@MAXIMREALTORS.COM

Your Valuation

Dear

Thank you once again for allowing me the opportunity of visiting your property.

I confirm my opinion that the property's current market value is in the region of £....., and £....., However, I would recommend we commence marketing at a slightly higher asking price of £....., , subject to your own timescales and requirements.

Whilst writing, I confirm that we are currently offering a sole agency commission rate of £..... / £..... plus VAT which at the sale price of £..... would be £..... inclusive of VAT. We work on results - therefore if we do not find you a buyer, 'No Sale, No Fee' will apply.

Please contact your local branch to confirm that you wish to proceed, or if you have any further questions

The following marketing report provides a summary of the key factors that we feel are important in achieving a successful sale and at the best price.



No Sale, No Fee Guarantee

Our entire team will work tirelessly to find the right buyer at the best price and progress your sale to completion successfully.

If we can't, we don't get paid.

To ensure a high level of customer service is met, we provide the following services as standard:

- ✓ Regular marketing strategy reviews
- ✓ 24 hr viewing feedback
- ✓ Accompanied viewings
- ✓ No Sale, No Fee Guarantee



VISIT FACEBOOK



VISIT TWITTER



rightmove 

 nTheMarket.com

 PrimeLocation.com

zoopla



www.andrewandco.co.uk